

Technology Contracts

www.mhectech.org/contracts

Vendor	Contract #	Terms	Contract Highlights	Regions*	Eligible Entities
Computers					
Dell	MHEC-07012015 Code Number 99AGZ	July 1, 2015, through June 30, 2018, and may be renewed for four additional one-year terms.	Tiered discount guarantees off of Dell Public Sector pricing for hardware solutions, network, wireless, software, support, and related services.	MHEC SREB WICHE	Higher Education K-12 Districts and Schools Cities, Counties, and Local Subdivisions State Government
HP Enterprise	MHEC-10012015	October 1, 2015, through June 30, 2018, and may be renewed for four additional one-year terms.	Tiered discount guarantees off list price for hardware, network, wireless, and related services.	MHEC SREB WICHE	Higher Education K-12 Districts and Schools Cities, Counties, and Local Subdivisions State Government
HP Inc.	MHEC-06012015	June 1, 2015, through June 30, 2018, and may be renewed for four additional one-year terms.	Tiered discount guarantees off list price for desktops, laptops, tablet devices, and printers.	MHEC SREB WICHE	Higher Education K-12 Districts and Schools Cities, Counties, and Local Subdivisions State Government
Lenovo (United States) Inc.	MHEC-10272015	October 27, 2015, through December 31, 2018, and may be renewed for four additional one-year terms.	Tiered discounts guarantees off Lenovo's Commercial Pricing for desktops, laptops, tablets, and related services.	MHEC SREB WICHE	Higher Education K-12 Districts and Schools Cities, Counties, and Local Subdivisions State Government
Lenovo Global Technology (United States) Inc.	MHEC-06302017	June 27, 2017, though December 31, 2018, and may be renewed for four additional one-year terms.	Tiered discounts guarantees off Lenovo's Commercial Price server and storage hardware and related services.	MHEC SREB WICHE	Higher Education K-12 Districts and Schools Cities, Counties, and Local Subdivisions State Government
Software					
VMware from Arrow Electronics	MHEC-021213	December 2, 2013, through November 30, 2017, and may be renewed for three additional one-year terms.	Tiered discount guarantees off VMware's Academic and Commercial Pricing including 19% on Training, 17% on Licensing, 5% on Hybrid Cloud Services, and 3% for Support (including renewals) and consulting services.	MHEC SREB WICHE	Higher Education K-12 Districts and Schools Cities, Counties, and Local Subdivisions State Government

Midwestern Higher Education Compact

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Software					
Corel Corporation	MHEC-01312014	January 31, 2014, through February 1, 2018, and may be renewed for three additional one-year terms.	Discount guarantee of 12% on perpetual Transactional licenses for design, print, media, and web creative software. MHEC Creative Pack available based on Student FTE's for Education Site Licensing and Maintenance. A School Rebate program is also available to offer students Take Home Rights of the software at discounted prices.	MHEC SREB WICHE	Higher Education K-12 Districts and Schools Cities, Counties, and Local Subdivisions State Government
Novell	Collaborative Member Addendum to Academic License Agreement	June 30, 2014, and mutually renewed annually.	Discount guarantee of 22% for Workstation licenses and 46% for Employee FTE method. Requires signed Addendum to Academic License Agreement, completion of Novell/MHEC Higher Education Collaborative Worksheet, and payment to MHEC annual collaborative fee.	MHEC	Higher Education
Oracle	OLSA_11927940	February 25, 2011, through October 31, 2017.	Minimum 35% discount on products ordered. Discounts of 50% are obtainable for orders over \$2 million. Annual increases on technical support are capped at no more than 4%. Campus License Discount of 90-98.75% are available depending on the size of order. Discounts of 5-25% are available for training.	MHEC WICHE	Higher Education
SAS Institute	MHEC-011014	November 17, 2014, through November 30, 2017, and may be renewed for four additional one-year terms.	Tiered licensing options for Administrative, Teaching, and Research packages; including a ceiling pricing for the first year fee and renewal fee; plus 60% off SAS Academic Training.	MHEC SREB WICHE	Higher Education K-12 Districts and Schools

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Printers and Peripherals					
Xerox	MHEC-080701	July 1, 2008, through June 30, 2017.	Large multi-function (over 30 pages/minimum) device purchases, equipment leasing, maintenance, and managed services solutions.	MHEC SREB WICHE	Higher Education K-12 Districts and Schools Cities, Counties, and Local Subdivisions State Government
Xerox	WV240208	July 1, 2008, through June 30, 2017.	Discount printers, multi-function devices (under 50 pages/minimum), and supplies.	MHEC WICHE	Higher Education K-12 Districts and Schools Cities, Counties, and Local Subdivisions State Government
Data and Networking					
Alcatel-Lucent from Dice Communications, Inc.	MHEC-04152016	February 10, 2016, through June 30, 2018, and may be renewed for three additional one-year terms.	Tiered discount guarantees off of Alcatel-Lucent published pricing for network hardware, maintenance, support, and service.	MHEC	Higher Education K-12 Districts and Schools Cities, Counties, and Local Subdivisions State Government
Ciena from Walker and Associates, Inc.	MHEC-02262015	February 26, 2015, through March 31, 2018, and may be renewed for four additional one-year terms.	Discount tiered pricing for converged packet optical, packet networking, software-defined networking, network functions virtualization, software management, and related services.	MHEC SREB WICHE	Higher Education K-12 Districts and Schools Cities, Counties, and Local Subdivisions State Government
Dell	MHEC-07012015 Code Number 99AGZ	July 1, 2015, through June 30, 2018, and may be renewed for four additional one-year terms.	Tiered discount guarantees off of Dell Public Sector pricing for hardware solutions, network, wireless, software, support, and related services.	MHEC SREB WICHE	Higher Education K-12 Districts and Schools Cities, Counties, and Local Subdivisions State Government
HP Enterprise	MHEC-10012015	October 1, 2015, through June 30, 2018, and may be renewed for four additional one-year terms.	Tiered discount guarantees off list price for hardware, network, wireless, and related services.	MHEC SREB WICHE	Higher Education K-12 Districts and Schools Cities, Counties, and Local Subdivisions State Government

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Security Event and Information Management					
Novell	Collaborative Member Addendum to Academic License Agreement	June 30, 2014, and mutually renewed annually.	Discount guarantee of 22% for Workstation licenses and 46% for Employee FTE method. Requires signed Addendum to Academic License Agreement, completion of Novell/MHEC Higher Education Collaborative Worksheet, and payment to MHEC annual collaborative fee.	MHEC	Higher Education
Services					
Info-Tech Research Group	MHEC-130214	February 20, 2013, through December 31, 2017, and may be renewed for three additional one-year terms.	Named seat memberships for Advisory, CIO Counselor, Reference, and Web Access. Research and advisory services include: analyst inquiries, consultative services, diagnostic programs, on-site workshops, and online research.	MHEC SREB WICHE	Higher Education K-12 Districts and Schools Cities, Counties, and Local Subdivisions State Government
Parchment	MHEC-01272014	January 27, 2014, through January 28, 2018, and may be renewed for three additional one-year terms.	Discount guarantee for basic and premium transcription services including: state participation fee and subscription services; or combination of state fee and entity fee; or per entity fee.	MHEC SREB WICHE	Higher Education K-12 Districts and Schools State Government

* Eligible entities includes public and private not-for-profits within the following regions:

Midwestern Higher Education Compact (MHEC): Member states are Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, and Wisconsin.

Southern Regional Education Board (SREB): Member states are Alabama, Arkansas, Delaware, Florida, Georgia, Kentucky, Louisiana, Maryland, Mississippi, North Carolina, Oklahoma, South Carolina, Tennessee, Texas, Virginia, and West Virginia.

Western Interstate Commission for Higher Education (WICHE): Member states are Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, New Mexico, North Dakota, Oregon, South Dakota, Utah, Washington, and Wyoming. (The Dakotas are members of both MHEC and WICHE.)

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