

Amendment 1

This Amendment 1 amends the Master Price Agreement between Midwestern Higher Education Compact and Arrow Enterprise Computing Solutions, Inc., Contract No.: MHEC-021213, dated December 2, 2013 (the "Agreement").

The parties agree to amend the Agreement as follows:

1. Section 3 Eligible Organizations and Exhibits shall be deleted in its entirety and replaced with the following:

3. Eligible Organizations and Exhibits: This Master Agreement shall be a framework for the general program under which the MHEC, will make aware to Eligible Organizations the ability to buy Products and Services from Resellers, as defined in Section 7 below. Eligible Organizations shall include:

- a) all not-for-profit private and public institutions and/or systems of higher education (colleges, universities, community colleges, technical institutions and equivalent institutions) located in a Member State;
- b) all K-12 schools and school districts located in a Member State;
- c) all city, county, and other local governments located in a Member State;
- d) all state governments and their departments of Member States;
- e) The Master Agreement Exhibits may be modified upon the Parties' prior written agreement.

2. Exhibit A-Product and Services Discount is deleted in its entirety and replaced with a new Exhibit A attached hereto.

Subject to the modifications herein, the Agreement shall remain in full force and effect.

The effective date of this Amendment 1 is February 1, 2014.

**Midwestern Higher Education
Commission**

Signature: Larry A. Isaak

Name: Larry A. Isaak

Title: President

Address: Midwestern Higher Ed. Compact

105 5th Ave. S. Suite 450
Minneapolis, MN 55401

Date: 1-31-14

**Arrow Enterprise Computing
Solutions, Inc.**

Yvonne Barcewski

Yvonne Barcewski
Arrow Electronics, Inc.
Contract Manager

Enclosure 2

1/31/14

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Exhibit A

Product and Services Discount for not-for-profit private and public institutions and/or systems of higher education and K-12 schools and school districts

Table 1: MHEC Discount from VMware Academic Pricing

Product Category	Discount
Licenses	17%
Support (including renewals)	3%
Consulting Services	3%
Training (VMware provided)	19%
VCHS (VMware Hybrid Cloud Services)	5%

Product and Services Discount for city, county and other local units of government and state governments and their departments

Table 2: MHEC Discount from VMware Commercial Pricing

Product Category	Discount
Licenses	17%
Support (including renewals)	3%
Consulting Services	3%
Training (VMware provided)	19%
VCHS (VMware Hybrid Cloud Services)	5%