



# Trend Micro MHEC Pricing Scenario Matrix

		Total Staff & Students			
		1,200	5,000	12,000	30,000
<b>Desktop Only Protection</b>	Per User - Year One	\$2.19	\$2.19	\$1.79	\$1.79
<b>Trend Product: OfficeScan Client Edition</b>	Total Cost - Year One	\$2,628	\$10,950	\$21,480	\$53,700
	Per User - Year Two	\$1.29	\$1.29	\$1.29	\$1.29
	Total Cost - Year Two	\$1,548	\$6,450	\$15,480	\$38,700
<b>Desktop &amp; Server Protection</b>	Per User - Year One	\$2.49	\$2.49	\$1.99	\$1.99
<b>Trend Product: OfficeScan Client/Server Edition</b>	Total Cost - Year One	\$2,988	\$12,450	\$23,880	\$59,700
	Per User - Year Two	\$1.49	\$1.49	\$1.19	\$1.19
	Total Cost - Year Two	\$1,788	\$7,450	\$14,280	\$35,700
<b>Messaging Protection</b>	Per User - Year One	\$2.99	\$2.99	\$2.39	\$2.39
<b>Trend Product: ScanMail (for Exchange or Lotus Notes)</b>	Total Cost - Year One	\$3,588	\$14,950	\$28,680	\$71,700
	Per User - Year Two	\$1.49	\$1.49	\$1.49	\$1.49
	Total Cost - Year Two	\$1,788	\$7,450	\$17,880	\$44,700
<b>Combined Desktop/Server/Messaging Protection</b>	Per User - Year One	\$5.49	\$5.49	\$4.39	\$4.39
<b>Trend Product: Client/Server/Messaging Suite</b>	Total Cost - Year One	\$6,588	\$27,450	\$52,680	\$131,700
	Per User - Year Two	\$2.99	\$2.99	\$2.99	\$2.99
	Total Cost - Year Two	\$3,588	\$14,950	\$35,880	\$89,700
<b>E-Mail Gateway Protection</b>	Per User - Year One	\$4.49	\$4.49	\$3.99	\$3.99
<b>Trend Product: InterScan Messaging Security Suite (IMSS)</b>	Total Cost - Year One	\$5,388	\$22,450	\$47,880	\$119,700
	Per User - Year Two	\$1.99	\$1.99	\$1.49	\$1.39
	Total Cost - Year Two	\$2,388	\$9,950	\$17,880	\$41,700
<b>Combined Desktop/Server/Messaging/E-Mail Gateway Protection</b>	Per User - Year One	\$5.99	\$5.99	\$4.79	\$4.79
<b>Trend Product: NeatSuite</b>	Total Cost - Year One	\$7,188	\$29,950	\$57,480	\$143,700
	Per User - Year Two	\$2.99	\$2.99	\$2.99	\$2.99
	Total Cost - Year Two	\$3,588	\$14,950	\$35,880	\$89,700
<b>Student Desktop Protection</b>	Per User - Year One	\$2.99	\$2.99	\$2.99	\$2.99
<b>Trend Product: Trend Micro Anti-Virus (TMAV)</b>	Total Cost - Year One	\$3,588	\$14,950	\$35,880	\$89,700
	Per User - Year Two	\$2.99	\$2.99	\$2.99	\$2.99
	Total Cost - Year Two	\$3,588	\$14,950	\$35,880	\$89,700