

Educational Pricelist

Exhibit B - Product List

Offering Group	Product	Part Number	List Price	MHEC Price	Comments
Academic Workstation					
VMware Educational Pricing	Academic VMware Workstation for Linux, CD	WS6-ENG-L-AP	\$133.40	\$125.97	English only. For Workstation SnS, please use SKUs listed under Commercial Workstation
VMware Educational Pricing	Academic VMware Workstation for Windows, CD	WS6-ENG-W-AP	\$133.40	\$125.97	6.0 is English only. 6.0.1 is English+Japanese. For Workstation SnS, please use SKUs listed under Commercial Workstation
VMware Educational Pricing	Academic VMware Japanese Workstation for Windows, CD	WS6-JP-W-AP	\$133.40	\$125.97	6.0 is English only. 6.0.1 is English+Japanese. For Workstation SnS, please use SKUs listed under Commercial Workstation
VMware Educational Pricing	Academic VMware Workstation for Linux, ESD	WS6-L-AE	\$113.40	\$89.23	English only. For Media Kit and Workstation SnS, please use SKUs listed under Commercial Workstation
VMware Educational Pricing	Academic VMware Workstation for Windows, ESD	WS6-W-AE	\$113.40	\$89.23	6.0 is English only. 6.0.1 is English+Japanese. For Media Kit and Workstation SnS, please use SKUs listed under Commercial Workstation
VMware Educational Pricing	Academic VMware Workstation Upgrade for Linux, from Version 5, ESD	WS6-56UG-L-AE	\$59.40	\$46.74	English Only, WS 5.5 SN needed. For Media Kit and Workstation SnS, please use SKUs listed under Commercial Workstation
VMware Educational Pricing	Academic VMware Workstation Upgrade for Windows, from Version 5, ESD	WS6-56UG-W-AE	\$59.40	\$46.74	6.0 is English only. 6.0.1 is English+Japanese. WS 5.x SN needed. For Media Kit and Workstation SnS, please use SKUs listed under Commercial Workstation
VMware Educational Pricing	Academic VMware Workstation 6 Free TGP Upgrade for Windows, ESD	WS6-TGP-UG-W-AE	\$0.00	\$0.00	Internal SKU to track TGP and SnS upgrades. WS SnS is Required if it does not qualify for TGP. Version 5.X SN Needed
VMware Educational Pricing	Academic VMware Workstation 6 Free TGP Upgrade for Linux, ESD	WS6-TGP-UG-L-AE	\$0.00	\$0.00	Internal SKU to track TGP and SnS upgrades. WS SnS is Required if it does not qualify for TGP. Version 5.X SN Needed
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* Workstation	WS-GS-A	\$25.00	\$23.49	Serial Number required. Phone Support, 6am to 6pm PT, Mon, thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription Workstation for 2 years	WS-GS-2YR-A	\$46.50	\$43.91	Serial Number required. Phone Support, 6am to 6pm PT, Mon, thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription Workstation for 2 years	WS-GS-3YR-A	\$63.75	\$60.20	Serial Number required. Phone Support, 6am to 6pm PT, Mon, thru Fri.
VMware Support	Workstation per Incident Support - Email + Phone, 1 incident/year	WS-SUP-1PAK	\$49.00	\$46.27	Incidents can be aggregated per site. Applicable for WS and WS+ACE Option Pack. Includes Support only.
VMware Support	Workstation per Incident Support - Email + Phone, 3 incidents/year	WS-SUP-3PAK	\$129.00	\$121.82	Incidents can be aggregated per site. Applicable for WS and WS+ACE Option Pack. Includes Support only.
VMware Support	Workstation per Incident Support - Email + Phone, 5 incidents/year	WS-SUP-5PAK	\$199.00	\$187.92	Incidents can be aggregated per site. Applicable for WS and WS+ACE Option Pack. Includes Support only.
VMware Support	Workstation Site Support/Subscription Tier 1 (For 50-99 licenses. Unlimited incidents, free upgrades)	WS-SSS-T1	\$75.00	\$70.82	Price per license. For Workstation + ACE Option Pack. Includes Support + Subscription.
VMware Support	Workstation Site Support/Subscription Tier 1 (For 50-99 licenses. Unlimited incidents, free upgrades)	WS-SSS-T1-2YR	\$139.50	\$131.73	Price per license. For Workstation + ACE Option Pack. Includes Support + Subscription.
VMware Support	Workstation Site Support/Subscription Tier 1 (For 50-99 licenses. Unlimited incidents, free upgrades)	WS-SSS-T1-3YR	\$191.25	\$180.60	Price per license. For Workstation + ACE Option Pack. Includes Support + Subscription.
VMware Support	Workstation Site Support/Subscription Tier 2 (For 101-249 licenses. Unlimited incidents, free upgrades)	WS-SSS-T2	\$70.00	\$66.10	Price per license. For Workstation + ACE Option Pack. Includes Support + Subscription.
VMware Support	Workstation Site Support/Subscription Tier 2 (For 101-249 licenses. Unlimited incidents, free upgrades)	WS-SSS-T2-2YR	\$130.20	\$122.95	Price per license. For Workstation + ACE Option Pack. Includes Support + Subscription.
VMware Support	Workstation Site Support/Subscription Tier 2 (For 101-249 licenses. Unlimited incidents, free upgrades)	WS-SSS-T2-3YR	\$178.50	\$168.56	Price per license. For Workstation + ACE Option Pack. Includes Support + Subscription.
VMware Support	Workstation Site Support/Subscription Tier 3 (For 250+ licenses. Unlimited incidents, free upgrades)	WS-SSS-T3	\$65.00	\$61.38	Price per license. For Workstation + ACE Option Pack. Includes Support + Subscription.
VMware Support	Workstation Site Support/Subscription Tier 3 (For 250+ licenses. Unlimited incidents, free upgrades)	WS-SSS-T3-2YR	\$120.90	\$114.17	Price per license. For Workstation + ACE Option Pack. Includes Support + Subscription.
VMware Support	Workstation Site Support/Subscription Tier 3 (For 250+ licenses. Unlimited incidents, free upgrades)	WS-SSS-T3-3YR	\$165.75	\$156.52	Price per license. For Workstation + ACE Option Pack. Includes Support + Subscription.
Academic Fusion					
VMware Educational Pricing	Academic VMware Fusion (for Mac OS X)	FUS-ENG-M-AP	\$39.99	\$37.76	SnS is not required with license purchase. Customers can purchase Fusion commercial per incident support and Site Support with this license.
VMware Educational Pricing	Academic VMware Fusion (for Mac OS X) ESD	FUS-ENG-M-AE	\$39.99	\$31.30	SnS is not required with license purchase. Customers can purchase Fusion commercial per incident support and Site Support with this license.
VMware Educational Pricing	Academic VMware Fusion (5-Pack with 30 day + 2 Annual Incidents) ESD	FUS-M-5-AE	\$199.99	\$156.59	SnS is not required with license purchase. Customers can purchase Fusion commercial per incident support and Site Support with this license.

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VMware Educational Pricing	Academic VMware Fusion (10-Pack with 30 day + 2 Annual Incidents) ESD	FUS-M-10-AE	\$399.99	\$313.18	SnS is not required with license purchase. Customers can purchase Fusion commercial per incident support and Site Support with this license.
Academic ACE					
VMware Educational Pricing	Academic VMware ACE Japanese Version for Windows XP, Windows NT, Windows 2000, ESD	ACE-JP-W-A	\$59.40	\$56.09	ACE Starter Kit Order # or SN Required
VMware Educational Pricing	Academic VMware ACE Manager Japanese Version for Windows XP, Windows NT, Windows 2000, ESD	ACEM-JP-W-A	\$477.00	\$450.44	ACE Starter Kit Order # or SN Required
VMware Educational Pricing	Academic VMware ACE Starter Kit for Windows Japanese Version	ACE-STR-JP-W-A	\$597.00	\$563.76	(VMware ACE Manager Version, 4 VMware ACE Version Client Licenses) (Academic)
VMware Educational Pricing	Academic VMware ACE 2 Starter Kit - English & Japanese (1-Workstation 6 (Windows, ESD) with ACE Option Pack Key, 10- ACE client licenses)	ACE2-STR-ENG-W-A	\$599.40	\$471.63	SnS is Required.
VMware Gold Support/Subscription*	Academic VMware ACE 2 Starter Kit for Windows Gold Support/Subscription	ACE2-STR-G-SSS-A	\$157.00	\$148.26	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic VMware ACE 2 Starter Kit Windows Gold Support/Subscription for 2 years	ACE2-STR-G-SSS-2YR-A	\$292.02	\$275.76	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic VMware ACE 2 Starter Kit Windows Gold Support/Subscription for 3 years	ACE2-STR-G-SSS-3YR-A	\$400.35	\$378.06	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Educational Pricing	Academic VMware ACE 2 Standard Kit - English & Japanese Academic Workstation 6 (Windows, CD), 1- ACE Option Pack Key, 1 VMware ACE Volume Licensing Key for enabling 50 ACE clients, 1 ACE Management Server	ACE2-STD-ENG-W-A	\$2,999.40	\$2,360.04	SnS is Required.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* VMware ACE Standard Kit for Windows	ACE2-STD-G-SSS-A	\$629.87	\$594.81	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* VMware ACE Standard Kit for Windows for 2 years	ACE2-STD-G-SSS-2YR-A	\$1,171.57	\$1,106.34	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* VMware ACE Standard Kit for Windows for 3 years	ACE2-STD-G-SSS-3YR-A	\$1,606.18	\$1,516.76	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* VMware ACE Standard Kit for Windows	ACE2-STD-P-SSS-A	\$1,249.75	\$1,180.17	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* VMware ACE Standard Kit for Windows for 2 years	ACE2-STD-P-SSS-2YR-A	\$2,324.54	\$2,195.12	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* VMware ACE Standard Kit for Windows for 3 years	ACE2-STD-P-SSS-3YR-A	\$3,186.86	\$3,009.44	24 Hour Phone Support, 7 days a week
VMware Educational Pricing	Academic VMware ACE 2 Enterprise Kit - English & Japanese 2- Academic Workstation 6 (Windows, CD), 1- ACE Option Pack Key, 1- VMware ACE Volume Licensing Key for enabling 200 ACE clients , 1-ACE Management Server	ACE2-ENT-ENG-W-A	\$9,599.40	\$7,553.16	SnS is Required.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* VMware ACE Enterprise Kit for Windows	ACE2-ENT-G-SSS-A	\$2,015.87	\$1,903.64	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* VMware ACE Enterprise Kit for Windows for 2 years	ACE2-ENT-G-SSS-2YR-A	\$3,749.53	\$3,540.78	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* VMware ACE Enterprise Kit for Windows for 3 years	ACE2-ENT-G-SSS-3YR-A	\$5,140.48	\$4,854.29	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* VMware ACE Enterprise Kit for Windows	ACE2-ENT-P-SSS-A	\$3,999.75	\$3,777.07	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* VMware ACE Enterprise Kit for Windows for 2 years	ACE2-ENT-P-SSS-2YR-A	\$7,439.54	\$7,025.35	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* VMware ACE Enterprise Kit for Windows for 3 years	ACE2-ENT-P-SSS-3YR-A	\$10,199.36	\$9,631.53	24 Hour Phone Support, 7 days a week
VMware Educational Pricing	Academic VMware Volume Licensing Key - Additive Licenses	ACE2-VOL-KEY-ADD-A	\$48.00	\$37.77	Additive licenses for Volume Licensing Key (requires existing Volume Licensing Key from Standard or Enterprise Kit purchase)
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* VMware Volume Licensing Key	ACE2-VOL-KEY-G-SSS-A	\$10.08	\$9.52	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* VMware Volume Licensing Key for 2 years	ACE2-VOL-KEY-G-SSS-2YR-A	\$18.75	\$17.71	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* VMware Volume Licensing Key for 3 years	ACE2-VOL-KEY-G-SSS-3YR-A	\$25.70	\$24.27	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* VMware Volume Licensing Key	ACE2-VOL-KEY-P-SSS-A	\$20.00	\$18.89	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* VMware Volume Licensing Key for 2 years	ACE2-VOL-KEY-P-SSS-2YR-A	\$37.20	\$35.13	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* VMware Volume Licensing Key for 3 years	ACE2-VOL-KEY-P-SSS-3YR-A	\$51.00	\$48.16	24 Hour Phone Support, 7 days a week
VMware Educational Pricing	Academic VMware ACE Management Server for Windows, Linux, or Virtual Appliance (1 VMware ACE Management Server license)	ACE2-MGMT-SVR-A	\$599.40	\$471.63	
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* VMware ACE Management Server	ACE2-MGMT-G-SSS-A	\$125.87	\$118.87	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* VMware ACE Management Server for 2 years	ACE2-MGMT-G-SSS-2YR-A	\$234.13	\$221.09	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* VMware ACE Management Server for 3 years	ACE2-MGMT-G-SSS-3YR-A	\$320.98	\$303.11	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* VMware ACE Management Server	ACE2-MGMT-P-SSS-A	\$249.75	\$235.85	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* VMware ACE Management Server for 2 years	ACE2-MGMT-P-SSS-2YR-A	\$464.54	\$438.67	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* VMware ACE Management Server for 3 years	ACE2-MGMT-P-SSS-3YR-A	\$636.86	\$601.41	24 Hour Phone Support, 7 days a week
VMware Educational Pricing	Academic VMware ACE 2 Client License for Windows or Linux, ESD	ACE2-CLIENT-A	\$59.40	\$46.74	For quantities greater than 50, please consider the Volume Licensing Key in Standard/Enterprise Kit
VMware Gold Support/Subscription*	Academic VMware ACE 2 Client Gold Support/Subscription	ACE2-CLIENT-G-SSS-A	\$12.47	\$11.78	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic VMware ACE 2 Client Gold Support/Subscription for 2 years	ACE2-CLIENT-G-SSS-2YR-A	\$23.19	\$21.90	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic VMware ACE 2 Client Gold Support/Subscription for 3 years	ACE2-CLIENT-G-SSS-3YR-A	\$31.80	\$30.03	Phone Support, 6am to 6pm PT, Mon. thru Fri.
Academic VMware Server					
VMware Educational Pricing	Academic VMware VirtualCenter Server 1 for VMware Server	VMS-VCMS-A	\$600.00	\$472.10	SnS is not required with license purchase. Priced per VirtualCenter application instance
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* VirtualCenter Server for VMware Server	VMS-VCMS-G-SSS-A	\$390.00	\$366.43	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* VirtualCenter Server for VMware Server; additive licenses for 2 years	VMS-VCMS-G-SSS-2YR-A	\$725.40	\$685.01	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* VirtualCenter Server for VMware Server; additive licenses for 3 years	VMS-VCMS-G-SSS-3YR-A	\$994.50	\$939.13	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* VirtualCenter Server for VMware Server	VMS-VCMS-P-SSS-A	\$795.00	\$750.74	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* VirtualCenter Server for VMware Server; additive licenses for 2 years	VMS-VCMS-P-SSS-2YR-A	\$1,478.70	\$1,396.38	24 Hour Phone Support, 7 days a week

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VMware Platinum Support/Subsription*	Academic Platinum Support/Subsription* VirtualCenter Server for VMware Server; additive licenses for 3 years	VMS-VCMS-P-SSS-3YR-A	\$2,027.25	\$1,914.39	24 Hour Phone Support, 7 days a week
VMware Educational Pricing	Academic VMware VirtualCenter Agent 1 for VMware Server 2-CPU; additive licenses	VMS-VCA-2U-A	\$240.00	\$188.84	SnS is not required with license purchase
VMware Gold Support/Subsription*	Academic Gold Support/Subsription* VirtualCenter Agent 1 for VMware Server 2 Processor	VMS-VCA-G-SSS-2U-A	\$50.40	\$47.59	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subsription*	Academic Gold Support/Subsription* VirtualCenter Agent 1 for VMware Server 2 Processor, 2 years	VMS-VCA-G-SSS-2U-2YR-A	\$93.74	\$88.52	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subsription*	Academic Gold Support/Subsription* VirtualCenter Agent 1 for VMware Server 2 Processor, 3 years	VMS-VCA-G-SSS-2U-3YR-A	\$128.52	\$121.36	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Platinum Support/Subsription*	Academic Platinum Support/Subsription* VirtualCenter Agent 1 for VMware Server 2 Processor	VMS-VCA-P-SSS-2U-A	\$100.00	\$94.43	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subsription*	Academic Platinum Support/Subsription* VirtualCenter Agent 1 for VMware Server 2 Processor, 2 years	VMS-VCA-P-SSS-2U-2YR-A	\$186.00	\$175.64	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subsription*	Academic Platinum Support/Subsription* VirtualCenter Agent 1 for VMware Server 2 Processor, 3 years	VMS-VCA-P-SSS-2U-3YR-A	\$255.00	\$240.80	24 Hour Phone Support, 7 days a week
VMware Educational Pricing	Academic VMware VirtualCenter Agent 1 for VMware Server 4-CPU; additive licenses	VMS-VCA-4U-A	\$480.00	\$377.68	SnS is not required with license purchase
VMware Gold Support/Subsription*	Academic Gold Support/Subsription* VirtualCenter Agent 1 for VMware Server 4 Processor	VMS-VCA-G-SSS-4U-A	\$100.80	\$95.19	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subsription*	Academic Gold Support/Subsription* VirtualCenter Agent 1 for VMware Server 4 Processor, 2 years	VMS-VCA-G-SSS-4U-2YR-A	\$187.49	\$177.05	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subsription*	Academic Gold Support/Subsription* VirtualCenter Agent 1 for VMware Server 4 Processor, 3 years	VMS-VCA-G-SSS-4U-3YR-A	\$257.04	\$242.73	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Platinum Support/Subsription*	Academic Platinum Support/Subsription* VirtualCenter Agent 1 for VMware Server 4 Processor	VMS-VCA-P-SSS-4U-A	\$200.00	\$188.87	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subsription*	Academic Platinum Support/Subsription* VirtualCenter Agent 1 for VMware Server 4 Processor, 2 years	VMS-VCA-P-SSS-4U-2YR-A	\$372.00	\$351.29	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subsription*	Academic Platinum Support/Subsription* VirtualCenter Agent 1 for VMware Server 4 Processor, 3 years	VMS-VCA-P-SSS-4U-3YR-A	\$510.00	\$481.61	24 Hour Phone Support, 7 days a week
VMware VirtualCenter & VirtualCenter Agent Web-based Support Incident	VMware VirtualCenter & VirtualCenter Agent Web-based Support Incident	VMS-VCA-1-SUP-A	\$90.00	\$84.99	Can be used for VCMS of VC Agents
VMware VirtualCenter & VirtualCenter Agent Web-based Support, 3 Incidents	VMware VirtualCenter & VirtualCenter Agent Web-based Support, 3 Incidents	VMS-VCA-3-SUP-A	\$225.00	\$212.47	Can be used for VCMS of VC Agents
VMware VirtualCenter & VirtualCenter Agent Web-based Support, 5 Incidents	VMware VirtualCenter & VirtualCenter Agent Web-based Support, 5 Incidents	VMS-VCA-5-SUP-A	\$300.00	\$283.30	Can be used for VCMS of VC Agents
	Academic ESXi 3.5				
VMware Educational Pricing	Academic VMware ESXi 3.5 for 2 Processors	ESX3-2U-AE	\$297.00	\$280.46	Includes VMFS and Virtual SMP. SnS is not required with license purchase
VMware Gold Support/Subsription*	Academic Gold Support/Subsription* for VMware ESXi 3.5 for 2 Processors	ESX3-2U-G-SSS-A	\$297.00	\$280.46	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subsription*	Academic Gold Support/Subsription* for VMware ESXi 3.5 for 2 Processors for 2 year	ESX3-2U-G-SSS-2YR-A	\$552.00	\$521.27	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subsription*	Academic Gold Support/Subsription* for VMware ESXi 3.5 for 2 Processors for 3 years	ESX3-2U-G-SSS-3YR-A	\$757.00	\$714.86	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Platinum Support/Subsription*	Academic Platinum Support/Subsription* for VMware ESXi 3.5 for 2 Processors	ESX3-2U-P-SSS-A	\$595.00	\$561.87	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subsription*	Academic Platinum Support/Subsription* for VMware ESXi 3.5 for 2 Processors for 2 year	ESX3-2U-P-SSS-2YR-A	\$1,107.00	\$1,045.37	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subsription*	Academic Platinum Support/Subsription* for VMware ESXi 3.5 for 2 Processors for 3 years	ESX3-2U-P-SSS-3YR-A	\$1,517.00	\$1,432.54	24 Hour Phone Support, 7 days a week
VMware Educational Pricing	Academic Upgrade: VMware ESXi 3.5 to VMware Infrastructure Foundation for 2 Processors	ESX3-FND-UG-A	\$537.00	\$422.53	This SKU is for customers not current on 3i SnS. Full V13 Enterprise SnS is required at time of upgrade purchase
VMware Gold Support/Subsription*	Academic Gold Support/Subsription* Upgrade: VMware ESXi 3.5 to VMware Infrastructure Foundation for 2 Processors	ESX3-FND-G-SSS-UG-A	\$30.00	\$28.33	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subsription*	Academic Gold Support/Subsription* Upgrade: VMware ESXi 3.5 to VMware Infrastructure Foundation for 2 Processors for 2 years	ESX3-FND-G-SSS-UG-2YR-A	\$332.00	\$313.52	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subsription*	Academic Gold Support/Subsription* Upgrade: VMware ESXi 3.5 to VMware Infrastructure Foundation for 2 Processors for 3 years	ESX3-FND-G-SSS-UG-3YR-A	\$581.00	\$548.65	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Platinum Support/Subsription*	Academic Platinum Support/Subsription* Upgrade: VMware ESXi 3.5 to VMware Infrastructure Foundation for 2 Processors	ESX3-FND-P-SSS-UG-A	\$50.00	\$47.22	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subsription*	Academic Platinum Support/Subsription* Upgrade: VMware ESXi 3.5 to VMware Infrastructure Foundation for 2 Processors for 2 years	ESX3-FND-P-SSS-UG-2YR-A	\$646.00	\$610.03	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subsription*	Academic Platinum Support/Subsription* Upgrade: VMware ESXi 3.5 to VMware Infrastructure Foundation for 2 Processors for 3 years	ESX3-FND-P-SSS-UG-3YR-A	\$1,139.00	\$1,075.59	24 Hour Phone Support, 7 days a week
VMware Educational Pricing	Academic Upgrade: VMware ESXi 3.5 to VMware Infrastructure Standard for 2 Processors	ESX3-STD-UG-A	\$1,737.00	\$1,366.74	This SKU is for customers not current on 3i SnS. Full V13 Enterprise SnS is required at time of upgrade purchase
VMware Gold Support/Subsription*	Academic Gold Support/Subsription* Upgrade: VMware ESXi 3.5 to VMware Infrastructure Standard for 2 Processors	ESX3-STD-G-SSS-UG-A	\$80.00	\$75.55	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subsription*	Academic Gold Support/Subsription* Upgrade: VMware ESXi 3.5 to VMware Infrastructure Standard for 2 Processors for 2 years	ESX3-STD-G-SSS-UG-2YR-A	\$426.00	\$402.28	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subsription*	Academic Gold Support/Subsription* Upgrade: VMware ESXi 3.5 to VMware Infrastructure Standard for 2 Processors for 3 years	ESX3-STD-G-SSS-UG-3YR-A	\$710.00	\$670.47	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Platinum Support/Subsription*	Academic Platinum Support/Subsription* Upgrade: VMware ESXi 3.5 to VMware Infrastructure Standard for 2 Processors	ESX3-STD-P-SSS-UG-A	\$154.00	\$145.43	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subsription*	Academic Platinum Support/Subsription* Upgrade: VMware ESXi 3.5 to VMware Infrastructure Standard for 2 Processors for 2 years	ESX3-STD-P-SSS-UG-2YR-A	\$840.00	\$793.23	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subsription*	Academic Platinum Support/Subsription* Upgrade: VMware ESXi 3.5 to VMware Infrastructure Standard for 2 Processors for 3 years	ESX3-STD-P-SSS-UG-3YR-A	\$1,404.00	\$1,325.83	24 Hour Phone Support, 7 days a week
VMware Educational Pricing	Academic Upgrade: VMware ESXi 3.5 to VMware Infrastructure Enterprise for 2 Processors	ESX3-ENT-UG-A	\$3,390.00	\$2,667.38	This SKU is for customers not current on 3i SnS. Full V13 Enterprise SnS is required at time of upgrade purchase
VMware Gold Support/Subsription*	Academic Gold Support/Subsription* Upgrade: VMware ESXi 3.5 to VMware Infrastructure Enterprise for 2 Processors	ESX3-ENT-G-SSS-UG-A	\$428.00	\$404.17	Phone Support, 6am to 6pm PT, Mon. thru Fri.

Educational Pricelist

Exhibit B - Product List

Offering Group	Product	Part Number	List Price	MHEC Price	Comments
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* Upgrade: VMware ESXi 3.5 to VMware Infrastructure Enterprise for 2 Processors for 2 years	ESX3-ENT-G-SSS-UG-2YR-A	\$1,072.00	\$1,012.32	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* Upgrade: VMware ESXi 3.5 to VMware Infrastructure Enterprise for 2 Processors for 3 years	ESX3-ENT-G-SSS-UG-3YR-A	\$1,596.00	\$1,507.14	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* Upgrade: VMware ESXi 3.5 to VMware Infrastructure Enterprise for 2 Processors	ESX3-ENT-P-SSS-UG-A	\$843.00	\$796.07	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* Upgrade: VMware ESXi 3.5 to VMware Infrastructure Enterprise for 2 Processors for 2 years	ESX3-ENT-P-SSS-UG-2YR-A	\$2,121.00	\$2,002.92	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* Upgrade: VMware ESXi 3.5 to VMware Infrastructure Enterprise for 2 Processors for 3 years	ESX3-ENT-P-SSS-UG-3YR-A	\$3,161.00	\$2,985.02	24 Hour Phone Support, 7 days a week
Academic VI3					
VMware Educational Pricing	Academic VMware Infrastructure Foundation for 2 processors	VI-FND-A	\$597.00	\$469.74	SnS is required. Includes ESX Server 3i or ESX Server, VirtualCenter Agent, VMFS, Virtual SMP, Update Manager, and Consolidated Backup
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* for VMware Infrastructure Foundation for 2 Processors	VI-FND-G-SSS-A	\$327.00	\$308.79	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* for VMware Infrastructure Foundation for 2 Processors for 2 years	VI-FND-G-SSS-2YR-A	\$608.22	\$574.36	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* for VMware Infrastructure Foundation for 2 Processors for 3 years	VI-FND-G-SSS-3YR-A	\$833.85	\$787.43	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* for VMware Infrastructure Foundation for 2 Processors	VI-FND-P-SSS-A	\$645.00	\$609.09	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* for VMware Infrastructure Foundation for 2 Processors for 2 years	VI-FND-P-SSS-2YR-A	\$1,199.70	\$1,132.91	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* for VMware Infrastructure Foundation for 2 Processors for 3 years	VI-FND-P-SSS-3YR-A	\$1,644.75	\$1,553.18	24 Hour Phone Support, 7 days a week
VMware Educational Pricing	Academic Upgrade: VMware Infrastructure Foundation to Standard for 2 processors	VI-FND-STD-UG-A	\$1,497.00	\$1,177.90	Original FAC w/ active SnS and a completed SDA required.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* Upgrade: VMware Infrastructure Foundation to Standard for 2 processors	VI-FND-STD-G-SSS-UG-A	\$50.00	\$47.22	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* Upgrade: VMware Infrastructure Foundation to Standard for 2 processors for 2 years	VI-FND-STD-G-SSS-UG-2YR-A	\$93.00	\$87.82	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* Upgrade: VMware Infrastructure Foundation to Standard for 2 processors for 3 years	VI-FND-STD-G-SSS-UG-3YR-A	\$127.50	\$120.40	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* Upgrade: VMware Infrastructure Foundation to Standard for 2 processors	VI-FND-STD-P-SSS-UG-A	\$104.00	\$98.21	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* Upgrade: VMware Infrastructure Foundation to Standard for 2 processors for 2 years	VI-FND-STD-P-SSS-UG-2YR-A	\$193.44	\$182.67	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* Upgrade: VMware Infrastructure Foundation to Standard for 2 processors for 3 years	VI-FND-STD-P-SSS-UG-3YR-A	\$265.20	\$250.44	24 Hour Phone Support, 7 days a week
VMware Educational Pricing	Academic Upgrade: VMware Infrastructure Foundation to Enterprise for 2 processors	VI-FND-ENT-UG-A	\$3,300.00	\$2,596.56	Original FAC w/ active SnS required.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* Upgrade: VMware Infrastructure Foundation to Enterprise for 2 processors	VI-FND-ENT-G-SSS-UG-A	\$398.00	\$375.84	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* Upgrade: VMware Infrastructure Foundation to Enterprise for 2 processors for 2 years	VI-FND-ENT-G-SSS-UG-2YR-A	\$740.28	\$699.07	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* Upgrade: VMware Infrastructure Foundation to Enterprise for 2 processors for 3 years	VI-FND-ENT-G-SSS-UG-3YR-A	\$1,014.90	\$958.40	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* Upgrade: VMware Infrastructure Foundation to Enterprise for 2 processors	VI-FND-ENT-P-SSS-UG-A	\$793.00	\$748.85	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* Upgrade: VMware Infrastructure Foundation to Enterprise for 2 processors for 2 years	VI-FND-ENT-P-SSS-UG-2YR-A	\$1,474.98	\$1,392.86	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* Upgrade: VMware Infrastructure Foundation to Enterprise for 2 processors for 3 years	VI-FND-ENT-P-SSS-UG-3YR-A	\$2,022.15	\$1,909.57	24 Hour Phone Support, 7 days a week
VMware Educational Pricing	Academic VMware Infrastructure Standard for 2 processors	VI-STD-A	\$1,797.00	\$1,407.02	SnS is required. Includes ESXi or ESX, VirtualCenter Agent, Virtual SMP, VMFS, Update Manager, Consolidated Backup, High Availability
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* for VMware Infrastructure Standard for 2 Processors	VI-STD-G-SSS-A	\$377.00	\$356.01	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* for VMware Infrastructure Standard for 2 Processors for 2 years	VI-STD-G-SSS-2YR-A	\$701.22	\$658.84	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* for VMware Infrastructure Standard for 2 Processors for 3 years	VI-STD-G-SSS-3YR-A	\$961.35	\$903.24	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* for VMware Infrastructure Standard for 2 Processors	VI-STD-P-SSS-A	\$749.00	\$703.73	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* for VMware Infrastructure Standard for 2 Processors for 2 years	VI-STD-P-SSS-2YR-A	\$1,393.14	\$1,308.93	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* for VMware Infrastructure Standard for 2 Processors for 3 years	VI-STD-P-SSS-3YR-A	\$1,909.95	\$1,803.62	24 Hour Phone Support, 7 days a week
VMware Educational Pricing	Academic Upgrade: VMware Infrastructure Standard to Enterprise (DRS, DPM, VMotion, Storage VMotion) for 2 processors	VI-STD-ENT-UG-A	\$2,100.00	\$1,644.26	Original FAC w/ active SnS required. Includes VMware Distributed Resource Scheduler, VMotion and Storage VMotion. Original Standard Edition Flex Code required
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* Upgrade: VMware Infrastructure Standard to Enterprise (DRS, DPM, VMotion, Storage VMotion) for 2 processors	VI-STD-ENT-G-SSS-UG-A	\$347.00	\$326.03	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* Upgrade: VMware Infrastructure Standard to Enterprise (DRS, DPM, VMotion, Storage VMotion) for 2 processors for 2 years	VI-STD-ENT-G-SSS-UG-2YR-A	\$645.42	\$606.41	Phone Support, 6am to 6pm PT, Mon. thru Fri.

Educational Pricelist

Exhibit B - Product List

Offering Group	Product	Part Number	List Price	MHEC Price	Comments
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* Upgrade: VMware Infrastructure Standard to Enterprise (DRS, DPM, VMotion, Storage VMotion) for 2 processors for 3 years	VI-STD-ENT-G-SSS-UG-3YR-A	\$884.85	\$835.59	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* Upgrade: VMware Infrastructure Standard to Enterprise (DRS, DPM, VMotion, Storage VMotion) for 2 processors	VI-STD-ENT-P-SSS-UG-A	\$689.00	\$647.35	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* Upgrade: VMware Infrastructure Standard to Enterprise (DRS, DPM, VMotion, Storage VMotion) for 2 processors for 2 years	VI-STD-ENT-P-SSS-UG-2YR-A	\$1,281.54	\$1,204.08	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* Upgrade: VMware Infrastructure Standard to Enterprise (DRS, DPM, VMotion, Storage VMotion) for 2 processors for 3 years	VI-STD-ENT-P-SSS-UG-3YR-A	\$1,756.95	\$1,659.13	24 Hour Phone Support, 7 days a week
VMware Academic Pricing	Academic VMware Infrastructure Standard to Enterprise Upgrade (DRS, HA, Consolidated Backup) for 2 processors; additive licenses; DOES NOT INCLUDE VMOTION	VI-STD-ENT-NOVM-UG-A	\$1,800.00	\$1,699.79	Includes VMware HA, DRS, and Consolidated Backup (no VMotion). Original Standard Edition Flex Code required
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* Upgrade: VMware Infrastructure Standard (ESX Server 2, VSMP, VC Agent, VMotion) to Enterprise (DRS, HA, Consolidated Backup) for 2 processors - PROMO - DOES NOT INCLUDE VMOTION	VI-STD-ENT-NOVM-G-SSS-UG-A	\$30.00	\$28.33	Available for VIN upgrade customers who are current on SnS and were fulfilled VI Standard. Also available for customers with individual licenses for ESX plus VMotion who are current on SnS. Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* Upgrade: VMware Infrastructure Standard (ESX Server 2, VSMP, VC Agent, VMotion) to Enterprise (DRS, HA, Consolidated Backup) for 2 processors - PROMO - DOES NOT INCLUDE VMOTION	VI-STD-ENT-NOVM-P-SSS-UG-A	\$60.00	\$56.66	Available for VIN upgrade customers who are current on SnS and were fulfilled VI Standard. Also available for customers with individual licenses for ESX plus VMotion who are current on SnS. 24 Hour Phone Support, 7 days a week.
VMware Educational Pricing	Academic VMware Infrastructure Enterprise for 2 processors	VI-ENT-A	\$3,450.00	\$2,701.28	SnS is required. Includes ESXI or ESX, VirtualCenter Agent, Virtual SMP, VMFS, Update Manager, Consolidated Backup, High Availability, VMotion/Storage VMotion, and DRS.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* for VMware Infrastructure Enterprise for 2 Processors	VI-ENT-G-SSS-A	\$725.00	\$681.18	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* for VMware Infrastructure Enterprise for 2 Processors for 2 years	VI-ENT-G-SSS-2YR-A	\$1,348.50	\$1,266.99	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* for VMware Infrastructure Enterprise for 2 Processors for 3 years	VI-ENT-G-SSS-3YR-A	\$1,848.75	\$1,737.01	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* for VMware Infrastructure Enterprise for 2 Processors	VI-ENT-P-SSS-A	\$1,438.00	\$1,351.08	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* for VMware Infrastructure Enterprise for 2 Processors for 2 years	VI-ENT-P-SSS-2YR-A	\$2,674.68	\$2,525.77	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* for VMware Infrastructure Enterprise for 2 Processors for 3 years	VI-ENT-P-SSS-3YR-A	\$3,666.90	\$3,445.26	24 Hour Phone Support, 7 days a week
VMware Educational Pricing	Academic VMware VMotion with Storage VMotion for 2 Processors	VI-VMOT-A	\$2,097.00	\$1,641.91	SnS is required. Includes VMotion and Storage VMotion
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* VMware VMotion with Storage VMotion for 2 Processors	VI-VMOT-G-SSS-A	\$317.00	\$297.84	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* VMware VMotion with Storage VMotion for 2 Processors for 2 years	VI-VMOT-G-SSS-2YR-A	\$589.62	\$556.79	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* VMware VMotion with Storage VMotion for 2 Processors for 3 years	VI-VMOT-G-SSS-3YR-A	\$808.35	\$763.35	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* VMware VMotion with Storage VMotion for 2 Processors	VI-VMOT-P-SSS-A	\$629.00	\$590.98	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* VMware VMotion with Storage VMotion for 2 Processors for 2 years	VI-VMOT-P-SSS-2YR-A	\$1,169.94	\$1,104.81	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* VMware VMotion with Storage VMotion for 2 Processors for 3 years	VI-VMOT-P-SSS-3YR-A	\$1,603.95	\$1,514.65	24 Hour Phone Support, 7 days a week
VMware Educational Pricing	Academic VMware High Availability for 2 processors	VI-HA-A	\$1,497.00	\$1,177.90	SnS is required.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* VMware High Availability for 2 processors	VI-HA-G-SSS-A	\$314.00	\$296.52	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* VMware High Availability for 2 processors for 2 years	VI-HA-G-SSS-2YR-A	\$584.04	\$551.52	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* VMware High Availability for 2 processors for 3 years	VI-HA-G-SSS-3YR-A	\$800.70	\$756.12	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* VMware High Availability for 2 processors	VI-HA-P-SSS-A	\$624.00	\$589.26	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* VMware High Availability for 2 processors for 2 years	VI-HA-P-SSS-2YR-A	\$1,160.64	\$1,096.02	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* VMware High Availability for 2 processors for 3 years	VI-HA-P-SSS-3YR-A	\$1,591.20	\$1,502.61	24 Hour Phone Support, 7 days a week
VMware Educational Pricing	Academic VMware Distributed Resource Scheduler for 2 processors	VI-DRS-A	\$1,197.00	\$941.84	SnS is required. Available for VI Foundation, Standard or Enterprise but not ESX Server 3i. VMotion is Required for DRS.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* VMware Distributed Resource Scheduler for 2 processors	VI-DRS-G-SSS-A	\$251.00	\$237.03	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* VMware Distributed Resource Scheduler for 2 processors for 2 years	VI-DRS-G-SSS-2YR-A	\$466.86	\$440.87	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* VMware Distributed Resource Scheduler for 2 processors for 3 years	VI-DRS-G-SSS-3YR-A	\$640.05	\$604.42	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* VMware Distributed Resource Scheduler for 2 processors	VI-DRS-P-SSS-A	\$499.00	\$471.22	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* VMware Distributed Resource Scheduler for 2 processors for 2 years	VI-DRS-P-SSS-2YR-A	\$928.14	\$876.47	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* VMware Distributed Resource Scheduler for 2 processors for 3 years	VI-DRS-P-SSS-3YR-A	\$1,272.45	\$1,201.61	24 Hour Phone Support, 7 days a week
VMware Educational Pricing	Academic VMware VirtualCenter Server for VMware Infrastructure	VI-VCMS-A	\$2,997.00	\$2,346.59	SnS is required. Priced per VirtualCenter application instance
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* VirtualCenter Server for VMware Infrastructure	VI-VCMS-G-SSS-A	\$629.00	\$593.98	Phone Support, 6am to 6pm PT, Mon. thru Fri.

Educational Pricelist

Exhibit B - Product List

Offering Group	Product	Part Number	List Price	MHEC Price	Comments
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* VirtualCenter Server for VMware Infrastructure for 2 years	VI-VCMS-G-SSS-2YR-A	\$1,169.94	\$1,099.23	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* VirtualCenter Server for VMware Infrastructure for 3 years	VI-VCMS-G-SSS-3YR-A	\$1,603.95	\$1,507.00	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* VirtualCenter Server for VMware Infrastructure	VI-VCMS-P-SSS-A	\$1,249.00	\$1,173.51	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* VirtualCenter Server for VMware Infrastructure for 2 years	VI-VCMS-P-SSS-2YR-A	\$2,323.14	\$2,193.80	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* VirtualCenter Server for VMware Infrastructure for 3 years	VI-VCMS-P-SSS-3YR-A	\$3,184.95	\$2,992.44	24 Hour Phone Support, 7 days a week
VMware Educational Pricing	Academic VMware VirtualCenter Foundation (Limited to 3 Nodes)	VC-FND-A	\$897.00	\$705.79	SnS is required. VC Foundation is limited to 3 nodes of any size / suite
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* VMware VirtualCenter Foundation	VC-FND-G-SSS-A	\$327.00	\$308.79	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* VMware VirtualCenter Foundation for 2 years	VC-FND-G-SSS-2YR-A	\$608.22	\$574.36	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* VMware VirtualCenter Foundation for 3 years	VC-FND-G-SSS-3YR-A	\$833.85	\$787.43	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* VMware VirtualCenter Foundation	VC-FND-P-SSS-A	\$645.00	\$609.09	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* VMware VirtualCenter Foundation for 2 years	VC-FND-P-SSS-2YR-A	\$1,199.70	\$1,132.91	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* VMware VirtualCenter Foundation for 3 years	VC-FND-P-SSS-3YR-A	\$1,644.75	\$1,553.18	24 Hour Phone Support, 7 days a week
VMware Educational Pricing	Academic Upgrade: VMware VirtualCenter Foundation to VMware VirtualCenter Management Server	VC-FND-UG-A	\$2,307.00	\$1,815.23	SnS is required.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* Upgrade: VMware VirtualCenter Foundation to VMware VirtualCenter Server	VC-FND-G-SSS-UG-A	\$302.00	\$285.19	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* Upgrade: VMware VirtualCenter Foundation to VMware VirtualCenter Server for 2 years	VC-FND-G-SSS-UG-2YR-A	\$561.72	\$530.45	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* Upgrade: VMware VirtualCenter Foundation to VMware VirtualCenter Server for 3 years	VC-FND-G-SSS-UG-3YR-A	\$770.10	\$727.23	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* Upgrade: VMware VirtualCenter Foundation to VMware VirtualCenter Server	VC-FND-P-SSS-UG-A	\$604.00	\$570.37	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* Upgrade: VMware VirtualCenter Foundation to VMware VirtualCenter Server for 2 years	VC-FND-P-SSS-UG-2YR-A	\$1,123.44	\$1,060.89	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* Upgrade: VMware VirtualCenter Foundation to VMware VirtualCenter Server for 3 years	VC-FND-P-SSS-UG-3YR-A	\$1,540.20	\$1,454.45	24 Hour Phone Support, 7 days a week
Academic Lab Manager					
VMware Educational Pricing	Academic VMware Lab Manager Server 2	VLM-SVR-A	\$9,000.00	\$7,081.53	
VMware Gold Support/Subscription*	Academic Gold Support/Subscription VMware Lab Manager Server 2	VLM-SVR-G-SSS-A	\$1,890.00	\$1,784.78	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription VMware Lab Manager Server 2 for 2 years	VLM-SVR-G-SSS-2YR-A	\$3,515.40	\$3,319.68	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription VMware Lab Manager Server 2 for 3 years	VLM-SVR-G-SSS-3YR-A	\$4,819.50	\$4,551.18	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription VMware Lab Manager Server 2	VLM-SVR-P-SSS-A	\$3,750.00	\$3,541.22	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription VMware Lab Manager Server 2 for 2 years	VLM-SVR-P-SSS-2YR-A	\$6,975.00	\$6,586.68	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription VMware Lab Manager Server 2 for 3 years	VLM-SVR-P-SSS-3YR-A	\$9,562.50	\$9,030.12	24 Hour Phone Support, 7 days a week
VMware Educational Pricing	Academic VMware Lab Manager Agent for 2 processors; additive license	VLM-NODE2-A	\$600.00	\$472.10	
VMware Gold Support/Subscription*	Academic Gold Support/Subscription VMware Lab Manager Agent for 2 processors; additive license	VLM-NODE2-G-SSS-A	\$126.00	\$118.99	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription VMware Lab Manager Agent for 2 processors for 2 years; additive licenses	VLM-NODE2-G-SSS-2YR-A	\$234.36	\$221.31	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription VMware Lab Manager Agent for 2 processors for 3 years; additive licenses	VLM-NODE2-G-SSS-3YR-A	\$321.30	\$303.41	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription VMware Lab Manager Agent for 2 processors; additive license	VLM-NODE2-P-SSS-A	\$250.00	\$236.08	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription VMware Lab Manager Agent for 2 processors for 2 years; additive license	VLM-NODE2-P-SSS-2YR-A	\$465.00	\$439.11	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription VMware Lab Manager Agent for 2 processors for 3 years; additive license	VLM-NODE2-P-SSS-3YR-A	\$637.50	\$602.01	24 Hour Phone Support, 7 days a week
VMware Educational Pricing	Academic VMware Lab Manager Foundation Standard Bundle	VLM-STD-FND-A	\$21,000.00	\$16,523.58	
VMware Gold Support/Subscription*	Academic Gold Support/Subscription VMware Lab Manager Foundation Standard Bundle	VLM-STD-FND-G-SSS-A	\$4,410.00	\$4,164.48	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription VMware Lab Manager Foundation Standard Bundle for 2 years	VLM-STD-FND-G-SSS-2YR-A	\$8,202.60	\$7,745.93	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription VMware Lab Manager Foundation Standard Bundle for 3 years	VLM-STD-FND-G-SSS-3YR-A	\$11,245.50	\$10,619.42	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription VMware Lab Manager Foundation Standard Bundle	VLM-STD-FND-P-SSS-A	\$8,750.00	\$8,262.86	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription VMware Lab Manager Foundation Standard Bundle for 2 years	VLM-STD-FND-P-SSS-2YR-A	\$16,275.00	\$15,368.91	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription VMware Lab Manager Foundation Standard Bundle for 3 years	VLM-STD-FND-P-SSS-3YR-A	\$22,312.50	\$21,070.28	24 Hour Phone Support, 7 days a week
VMware Educational Pricing	Academic VMware Lab Manager Expansion Standard Bundle	VLM-STD-EXP-A	\$12,000.00	\$9,442.05	
VMware Gold Support/Subscription*	Academic Gold Support/Subscription VMware Lab Manager Expansion Standard Bundle	VLM-STD-EXP-G-SSS-A	\$2,520.00	\$2,379.70	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription VMware Lab Manager Expansion Standard Bundle for 2 years	VLM-STD-EXP-G-SSS-2YR-A	\$4,687.20	\$4,426.25	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription VMware Lab Manager Expansion Standard Bundle for 3 years	VLM-STD-EXP-G-SSS-3YR-A	\$6,426.00	\$6,068.24	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription VMware Lab Manager Expansion Standard Bundle	VLM-STD-EXP-P-SSS-A	\$5,000.00	\$4,721.63	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription VMware Lab Manager Expansion Standard Bundle for 2 years	VLM-STD-EXP-P-SSS-2YR-A	\$9,300.00	\$8,782.24	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription VMware Lab Manager Expansion Standard Bundle for 3 years	VLM-STD-EXP-P-SSS-3YR-A	\$12,750.00	\$12,040.16	24 Hour Phone Support, 7 days a week
VMware Educational Pricing	Academic VMware Lab Manager Foundation Enterprise Bundle	VLM-ENT-FND-A	\$27,000.00	\$21,244.60	
VMware Gold Support/Subscription*	Academic Gold Support/Subscription VMware Lab Manager Foundation Enterprise Bundle	VLM-ENT-FND-G-SSS-A	\$5,670.00	\$5,354.33	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription VMware Lab Manager Foundation Enterprise Bundle for 2 years	VLM-ENT-FND-G-SSS-2YR-A	\$10,546.20	\$9,959.05	Phone Support, 6am to 6pm PT, Mon. thru Fri.

Educational Pricelist

Exhibit B - Product List

Offering Group	Product	Part Number	List Price	MHEC Price	Comments
VMware Gold Support/Subscription*	Academic Gold Support/Subscription VMware Lab Manager Foundation Enterprise Bundle for 3 years	VLM-ENT-FND-G-SSS-3YR-A	\$14,458.50	\$13,653.54	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription VMware Lab Manager Foundation Enterprise Bundle	VLM-ENT-FND-P-SSS-A	\$11,250.00	\$10,623.67	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription VMware Lab Manager Foundation Enterprise Bundle for 2 years	VLM-ENT-FND-P-SSS-2YR-A	\$20,925.00	\$19,760.03	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription VMware Lab Manager Foundation Enterprise Bundle for 3 years	VLM-ENT-FND-P-SSS-3YR-A	\$28,687.50	\$27,090.36	24 Hour Phone Support, 7 days a week
VMware Educational Pricing	Academic VMware Lab Manager Expansion Enterprise Bundle	VLM-ENT-EXP-A	\$18,000.00	\$14,163.07	
VMware Gold Support/Subscription*	Academic Gold Support/Subscription VMware Lab Manager Expansion Enterprise Bundle	VLM-ENT-EXP-G-SSS-A	\$3,780.00	\$3,569.55	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription VMware Lab Manager Expansion Enterprise Bundle for 2 years	VLM-ENT-EXP-G-SSS-2YR-A	\$7,030.80	\$6,639.37	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription VMware Lab Manager Expansion Enterprise Bundle for 3 years	VLM-ENT-EXP-G-SSS-3YR-A	\$9,639.00	\$9,102.36	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription VMware Lab Manager Expansion Enterprise Bundle	VLM-ENT-EXP-P-SSS-A	\$7,500.00	\$7,082.45	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription VMware Lab Manager Expansion Enterprise Bundle for 2 years	VLM-ENT-EXP-P-SSS-2YR-A	\$13,950.00	\$13,173.35	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription VMware Lab Manager Expansion Enterprise Bundle for 3 years	VLM-ENT-EXP-P-SSS-3YR-A	\$19,125.00	\$18,060.24	24 Hour Phone Support, 7 days a week
Academic Lifecycle Manager					
VMware Academic Pricing	Academic VMware LifeCycle Manager Standard for 1 Processor	VLCM-STD-A	\$537.00	\$422.53	SnS is Required.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* VMware LifeCycle Manager Standard for 1 Processor	VLCM-STD-G-SSS-A	\$112.77	\$106.49	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* VMware LifeCycle Manager Standard for 1 Processor for 2 years	VLCM-STD-G-SSS-2YR-A	\$209.75	\$198.07	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* VMware LifeCycle Manager Standard for 1 Processor for 3 years	VLCM-STD-G-SSS-3YR-A	\$287.56	\$271.55	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* VMware LifeCycle Manager Standard for 1 Processor	VLCM-STD-P-SSS-A	\$223.75	\$211.29	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* VMware LifeCycle Manager Standard for 1 Processor for 2 years	VLCM-STD-P-SSS-2YR-A	\$416.18	\$393.01	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* VMware LifeCycle Manager Standard for 1 Processor for 3 years	VLCM-STD-P-SSS-3YR-A	\$570.56	\$538.80	24 Hour Phone Support, 7 days a week
VMware Academic Pricing	Academic VMware LifeCycle Manager - Customization Option, per Server	VLCM-CUST-A	\$12,000.00	\$9,442.05	SnS is required, must be purchased in addition to LifeCycle Manager Standard license as a one time fee per Server. Only required for customers that want customization of workflow platform. Original LifeCycle Manager Standard Serial Key w/ active SnS required.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* VMware LifeCycle Manager - Customization Option	VLCM-CUST-G-SSS-A	\$2,520.00	\$2,379.70	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* VMware LifeCycle Manager - Customization Option for 2 years	VLCM-CUST-G-SSS-2YR-A	\$4,687.20	\$4,426.25	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support/Subscription* VMware LifeCycle Manager - Customization Option for 3 years	VLCM-CUST-G-SSS-3YR-A	\$6,426.00	\$6,068.24	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* VMware LifeCycle Manager - Customization Option	VLCM-CUST-P-SSS-A	\$5,000.00	\$4,721.63	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* VMware LifeCycle Manager - Customization Option for 2 years	VLCM-CUST-P-SSS-2YR-A	\$9,300.00	\$8,782.24	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription* VMware LifeCycle Manager - Customization Option for 3 years	VLCM-CUST-P-SSS-3YR-A	\$12,750.00	\$12,040.16	24 Hour Phone Support, 7 days a week
Academic VDI					
VMware Commercial Pricing	VMware Virtual Desktop Infrastructure (VDI) Media Kit, including CDs and manuals for ESX, VC and VDM 2	VDI-ENG-CP	\$49.00	\$46.27	
VMware Commercial Pricing	VMware Virtual Desktop Manager 2 Media Kit, including CDs and manuals for VDM 2	VDM-ENG-CP	\$49.00	\$46.27	
VMware Academic Pricing	Academic VMware Virtual Desktop Infrastructure (VDI), Starter Kit Bundle including VDM2 for Windows, VI Enterprise and VC licensed for 10 desktop VMs	VDI-W-STR-A	\$900.00	\$708.15	SnS Required; Limit 1 per customer
VMware Gold Support/Subscription*	Academic Gold Support and Subscription for VMware Virtual Desktop Infrastructure (VDI), Starter Kit Bundle including VDM2 for Windows, VI Enterprise and VC licensed for 10 desktop VMs	VDI-W-STR-G-SSS-A	\$189.00	\$178.48	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support and Subscription for VMware Virtual Desktop Infrastructure (VDI), Starter Kit Bundle including VDM2 for Windows, VI Enterprise and VC licensed for 10 desktop VMs for 2 years	VDI-W-STR-G-SSS-2YR-A	\$351.54	\$331.97	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support and Subscription for VMware Virtual Desktop Infrastructure (VDI), Starter Kit Bundle including VDM2 for Windows, VI Enterprise and VC licensed for 10 desktop VMs for 3 years	VDI-W-STR-G-SSS-3YR-A	\$481.95	\$455.12	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription VMware Virtual Desktop Infrastructure (VDI), Starter Kit Bundle including VDM2 for Windows, VI Enterprise and VC licensed for 10 desktop VMs	VDI-WSTR-P-A	\$375.00	\$354.12	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription VMware Virtual Desktop Infrastructure (VDI), Starter Kit Bundle including VDM2 for Windows, VI Enterprise and VC licensed for 10 desktop VMs for 2 years	VDI-WSTR-P-2-A	\$697.50	\$658.67	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription VMware Virtual Desktop Infrastructure (VDI), Starter Kit Bundle including VDM2 for Windows, VI Enterprise and VC licensed for 10 desktop VMs for 3 years	VDI-WSTR-P-3-A	\$956.25	\$903.01	24 Hour Phone Support, 7 days a week
VMware Academic Pricing	Academic VMware Virtual Desktop Infrastructure (VDI), Bundle including VDM2 for Windows, VI Enterprise and VC licensed for 100 desktop VMs	VDI-W-100-A	\$9,000.00	\$7,081.53	SnS Required
VMware Gold Support/Subscription*	Academic Gold Support for VMware Virtual Desktop Infrastructure (VDI), Bundle including VDM2 for Windows, VI Enterprise and VC licensed for 100 desktop VMs	VDI-W-100-G-SSS-A	\$1,890.00	\$1,784.78	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support for VMware Virtual Desktop Infrastructure (VDI), Bundle including VDM2 for Windows, VI Enterprise and VC licensed for 100 desktop VMs for 2 years	VDI-W-100-G-SSS-2YR-A	\$3,515.40	\$3,319.68	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subscription*	Academic Gold Support for VMware Virtual Desktop Infrastructure (VDI), Bundle including VDM2 for Windows, VI Enterprise and VC licensed for 100 desktop VMs for 3 years	VDI-W-100-G-SSS-3YR-A	\$4,819.50	\$4,551.18	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription VMware Virtual Desktop Infrastructure (VDI), Bundle including VDM2 for Windows, VI Enterprise and VC licensed for 100 desktop VMs	VDI-W100-P-A	\$3,750.00	\$3,541.22	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subscription*	Academic Platinum Support/Subscription VMware Virtual Desktop Infrastructure (VDI), Bundle including VDM2 for Windows, VI Enterprise and VC licensed for 100 desktop VMs for 2 years	VDI-W100-P-2-A	\$6,975.00	\$6,586.68	24 Hour Phone Support, 7 days a week

Educational Pricelist

Exhibit B - Product List

Offering Group	Product	Part Number	List Price	MHEC Price	Comments
VMware Platinum Support/Subsription*	Academic Platinum Support/Subsription VMware Virtual Desktop Infrastructure (VDI), Bundle including VDM2 for Windows, VI Enterprise and VC licensed for 100 desktop VMs for 3 years	VDI-W100-P-3-A	\$9,562.50	\$9,030.12	24 Hour Phone Support, 7 days a week
VMware Academic Pricing	Academic VMware Virtual Desktop Infrastructure (VDI) Bundle including VDM2 for Windows and VI Enterprise for additional 10 desktop VMs	VDI-W-ADD10-A	\$900.00	\$708.15	SnS Required; Proof of prior purchase of VDI Starter Kit (VDI-W-STR-A) or 100 pack bundle (VDI-W-100-A) required - please submit order number or serial number for validation
VMware Gold Support/Subsription*	Academic Gold Support and Subscription for VMware Virtual Desktop Infrastructure (VDI) Bundle including VDM2 for Windows and VI Enterprise for additional 10 desktop VMs	VDI-W-ADD10-G-SSS-A	\$189.00	\$178.48	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subsription*	Academic Gold Support and Subscription for VMware Virtual Desktop Infrastructure (VDI) Bundle including VDM2 for Windows and VI Enterprise for additional 10 desktop VMs for 2 years	VDI-W-ADD10-G-SSS-2YR-A	\$351.54	\$331.97	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subsription*	Academic Gold Support and Subscription for VMware Virtual Desktop Infrastructure (VDI) Bundle including VDM2 for Windows and VI Enterprise for additional 10 desktop VMs for 3 years	VDI-W-ADD10-G-SSS-3YR-A	\$481.95	\$455.12	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Platinum Support/Subsription*	Academic Platinum Support/Subsription VMware Virtual Desktop Infrastructure (VDI) Bundle including VDM2 for Windows and VI Enterprise for additional 10 desktop VMs	VDI-WADD10-P-A	\$375.00	\$354.12	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subsription*	Academic Platinum Support/Subsription VMware Virtual Desktop Infrastructure (VDI) Bundle including VDM2 for Windows and VI Enterprise for additional 10 desktop VMs for 2 years	VDI-WADD10-P-2-A	\$697.50	\$658.67	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subsription*	Academic Platinum Support/Subsription VMware Virtual Desktop Infrastructure (VDI) Bundle including VDM2 for Windows and VI Enterprise for additional 10 desktop VMs for 3 years	VDI-WADD10-P-3-A	\$956.25	\$903.01	24 Hour Phone Support, 7 days a week
Academic VDM					
VMware Academic Pricing	Academic VMware Virtual Desktop Manager 2 stand-alone connection broker for Windows, licensed for 100 desktop VMs	VDM2-W-100-A	\$3,000.00	\$2,360.51	SnS Required
VMware Gold Support/Subsription*	Academic Gold Support and Subscription for VMware Virtual Desktop Manager 2 stand-alone connection broker for Windows, licensed for 100 desktop VMs	VDM2-W-100-G-SSS-A	\$630.00	\$594.93	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subsription*	Academic Gold Support and Subscription for VMware Virtual Desktop Manager 2 stand-alone connection broker for Windows, licensed for 100 desktop VMs for 2 years	VDM2-W-100-G-SSS-2YR-A	\$1,171.80	\$1,106.56	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subsription*	Academic Gold Support and Subscription for VMware Virtual Desktop Manager 2 stand-alone connection broker for Windows, licensed for 100 desktop VMs for 3 years	VDM2-W-100-G-SSS-3YR-A	\$1,606.50	\$1,517.06	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Platinum Support/Subsription*	Academic Platinum Support/Subsription VMware Virtual Desktop Manager 2 stand-alone connection broker for Windows, licensed for 100 desktop VMs	VDM2-W100-P-A	\$1,250.00	\$1,180.41	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subsription*	Academic Platinum Support/Subsription VMware Virtual Desktop Manager 2 stand-alone connection broker for Windows, licensed for 100 desktop VMs for 2 years	VDM2-W100-P-2-A	\$2,325.00	\$2,195.56	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subsription*	Academic Platinum Support/Subsription VMware Virtual Desktop Manager 2 stand-alone connection broker for Windows, licensed for 100 desktop VMs for 3 years	VDM2-W100-P-3-A	\$3,187.50	\$3,010.04	24 Hour Phone Support, 7 days a week
VMware Academic Pricing	Academic VMware Virtual Desktop Manager 2 stand-alone connection broker for Windows, licensed for additional 10 desktop VMs	VDM2-W-ADD10-A	\$300.00	\$236.05	SnS Required; Quantities of 10 for VDM can be purchased without initial 100 pack VDM purchase (VDM2-W-100-A)
VMware Gold Support/Subsription*	Academic Gold Support and Subscription for VMware Virtual Desktop Manager 2 stand-alone connection broker for Windows, licensed for additional 10 desktop VMs	VDM2-W-ADD10-G-SSS-A	\$63.00	\$59.49	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subsription*	Academic Gold Support and Subscription for VMware Virtual Desktop Manager 2 stand-alone connection broker for Windows, licensed for additional 10 desktop VMs for 2 years	VDM2-W-ADD10-G-SSS-2YR-A	\$117.18	\$110.66	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Gold Support/Subsription*	Academic Gold Support and Subscription for VMware Virtual Desktop Manager 2 stand-alone connection broker for Windows, licensed for additional 10 desktop VMs for 3 years	VDM2-W-ADD10-G-SSS-3YR-A	\$160.65	\$151.71	Phone Support, 6am to 6pm PT, Mon. thru Fri.
VMware Platinum Support/Subsription*	Academic Platinum Support/Subsription VMware Virtual Desktop Manager 2 stand-alone connection broker for Windows, licensed for additional 10 desktop VMs	VDM2-WADD10-P-A	\$125.00	\$118.04	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subsription*	Academic Platinum Support/Subsription VMware Virtual Desktop Manager 2 stand-alone connection broker for Windows, licensed for additional 10 desktop VMs for 2 years	VDM2-WADD10-P-2-A	\$232.50	\$219.56	24 Hour Phone Support, 7 days a week
VMware Platinum Support/Subsription*	Academic Platinum Support/Subsription VMware Virtual Desktop Manager 2 stand-alone connection broker for Windows, licensed for additional 10 desktop VMs for 3 years	VDM2-WADD10-P-3-A	\$318.75	\$301.00	24 Hour Phone Support, 7 days a week

* Prior to selecting any Upgrade part number, the original serial number (of the existing product) along with a completed SDA must be provided.

ALL UPGRADE SKUs must be sold with a standard gold or platinum SLS or SnS contract based on the List value of the upgraded product.

(Not applicable for workstation upgrades or for upgrade SKUs stating "for customers not on SnS").

An SDA (Software Destruction Agreement) may be applicable for CPU Upgrades, Downgrades and/or Swaps. In addition, for applicable Operating System swaps, an SDA may be required.

* The above coverage hours are for North American (& South American) customers under Gold SnS.

* For European (EMEA) customers, our coverage hours are from 6am to 6pm Central European (German) time.

*For Asian customers (incl. Asia, Pacific Rim, Japan), our coverage hours are from 6am to 6pm Indian Standard time.

*Gold Support response time is 4 hours for Severity One incidents, but resolution time could vary.

Notes